

Aquflow™ – The Revitalized Hydroflo™

Acquisition:

Precision Flow Technologies Inc. acquired Hydroflo chemical metering pump line in March 2007 and decided to re-launch the line under the new name of Aquflow. This was a strategic acquisition for Precision Flow Technologies based on synergies of products and core competencies of its principals and staff that have been in the pump industry for several decades. From the very beginning we had plans to fully develop the potential of this legendary pump line which has an impeccable reputation. We recognized that the only thing missing was an organization of industry professionals dedicated towards nurturing it with the resources it needed to grow. It is with this clear and simple vision Precision Flow Technologies Inc. re-introduces the Aquflow chemical metering pump line.

Hydroflo Legacy:

Hydroflo was established in the 1970s as a premier chemical injection pump manufacturer in Plumsteadville, PA. In the years that followed they developed a full line of metering pumps which included the current Series 1000, Series 2000, Series 3000 and Series 4000. They quickly gained a reputation for quality, durability and dependability. Everyone from end-users to distributors and even consulting engineers have made this their pump of choice. Today we regularly get calls from customers who have the Hydroflo pumps in use for over 20 years. These pumps are designed to last a long time in some of the most rugged atmospheres and applications. Hydroflo pumps were built to higher standards of reliability. We have made a conscious effort to preserve the design and the manufacturing processes while infusing it with state of the art technology. We still use the same design, patterns and tooling and have streamlined the production process to reduce the lead time. We strive to not only live up to that reputation but improve upon it with our diligent efforts.

This product line suffered from negligence in the recent years during transitions and change of ownership. Hence we made it our first priority to improve deliveries and cut down the lead times. We appreciate the patience and loyalty of our customers who saw this through some rough times and stayed with it. We invite the others to come back. We are here to prove that it is all behind us and promise that things will continue to get better from here on.



Aquflow

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Improvement Plan:

While retaining the basic design and manufacturing process we wanted to improve the lead time and on time deliveries of pumps, parts and spare part sets. We started with organizing the inventory and increasing the availability of even the smallest component. We worked extensively with our suppliers to guarantee a timely flow of parts. We are in the process of reworking old worn out tooling to get consistently good parts. We have organized the warehouse to locate the parts easily and instinctively.



We have enhanced our in-house manufacturing capabilities by acquiring new equipment including milling machine, lathe, hydraulic press etc. This will reduce our dependence on outside suppliers for short runs and customized parts.



These newly added capabilities also give us better control on the quality of each component that goes into building a pump. We have also implemented very stringent quality procedures to assure we use parts of uncompromised quality. Starting with incoming inspection of castings to assemblies put together in-house we thoroughly inspect and test everything before it is shipped to our customers.



Hence when you choose to buy an Aquflow pump or a part you will rest assured knowing that we are not just interested in making a sale but are committed to earning your trust and your business for life.